



Payment Terms for Shipments from North European Ports

Dear Customer,

To ensure a smooth shipping experience, it's important to understand our payment terms and guidelines. Below is a quick overview of key payment requirements, adjustments, and important considerations for shipments from North European ports.

| | Basic Freight Prepaid / Freight Prepaid (excluding Terminal Handling Destination, Land Freight, and other destination charges) | Basic Freight Collect / Freight Collect (collect, excluding Origin Land Freight, Terminal Handling Origin-related, and MTD charges) |
|---------|--|---|
| Prepaid | Origin Land Freight Terminal Handling Origin | Origin Land Freight Terminal Handling Origin |
| | Other origin charges / Sea Freight | Other origin charges (eg. MTD) |
| Collect | Terminal Handling Destination Destination Land Freight Other destination charges | Sea Freight Terminal Handling Destination Destination Landfreight Other destination charges |

Adjustments: If you need to modify any part of these arrangements, please specify the details clearly in the remarks field of your Shipping Instructions.

Ad-hoc charges: Any unexpected charges during your shipment will be invoiced based on your provided instructions.

Important:

- Please check the rules and regulations for your destination country, as some may have specific restrictions on what can or cannot be prepaid or collect.
- We kindly ask that you provide payment information in accordance with Hapag-Lloyd's standard payment definitions. Please refrain from using Incoterms.

If you are looking for an explanation for a charge on your invoice, find more information on our local charges <u>here</u>.

Best regards,



Diana

from our Customer Communications Team